

Analyzing Leases  
Application

Amount Paid \$85 \$95 \$110

Name: \_\_\_\_\_

Town: \_\_\_\_\_

Title: \_\_\_\_\_

IAO: Yes \_\_\_\_\_ No \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Enclose a check or your Municipality's completed voucher for the amount you qualify for. Make checks payable to:

New York State Assessors' Association  
c/o Patricia McVee, IAO  
Town of Bethlehem  
445 Delaware Ave.  
Delmar, NY 12054

Patricia McVee, IAO  
445 Delaware Ave.  
Delmar, NY 12054

# Analyzing Leases



*The Institute of Assessing Officers  
Affiliated with the New York State  
Assessors' Association Presents a  
One Day Seminar at:*

*Albany Ramada Plaza  
Albany, NY*

**December 14, 2012**

## *About the Course*

### *Analyzing Leases*

This seminar will cover the relationship between leases and commercial property value. The goal of this seminar is to help the student evaluate the effects that specific lease language has on commercial real estate value. You will be taken through a review of basic lease features, a discussion of key lease clauses, a review of various space measurement methods and the impact that leases have on a property's value.

#### **IAO Re-certification Credits**

The Institute of Assessing Officers will award (6) re-certification credits to all Institute Members who attend this seminar. Eligible Assessors and County Directors who attend will receive continuing education credit and reimbursement from ORPS, pursuant to their rules.

**Six hours of appraisal continuing education credit has been approved for Real Estate Appraisal continuing education credit.**

## **About the Instructor**

### **Edey McCarthy IAO**

#### **Assessor—Town of Greenburgh**

Edey McCarthy, IAO is currently the Assessor for the Town of Greenburgh in Westchester County. Edey received her B.S. degree from the University of Florida in Real Estate and holds a Master's Degree from New York University in Real Estate. She is Past President of the New York State Assessors' Association as well as Past President of Westchester County Assessors' Association. Edey has instructed at the Annual Conference, Cornell Seminar and at One-Day Seminars for the Institute of Assessing Officers.

#### **Registration Information**

Registration: 8:30 AM  
Coffee & Pastry

Seminar: 9:00 AM to 4:00 PM  
Lunch Included

Date: December 14, 2012

## **General Information**

### **December 14, 2012**

Location: Albany Ramada Plaza  
3 Watervliet Avenue  
Albany, NY 12206  
(518) 438-8431

#### Tuition:

\$85.00—IAO Members

\$95.00—NYSAA Members

\$110.00— All Others

#### Tuition Includes:

Course Materials, Coffee, Pastry,  
Lunch, Breaks

#### Reservations must be made by:

December 7, 2012

Enrollment is limited to the first 30 applications received. No refunds after December 5 2012. Consider your reservation confirmed unless otherwise notified.

Call Pat McVee for any information,  
(518)439-4955; Fax (518) 439-1699 ;

Email: [pmcvee@townofbethlehem.org](mailto:pmcvee@townofbethlehem.org)