

Analyzing Leases  
Application

Amount Paid \$85 \$95 \$110

Name: \_\_\_\_\_

Town: \_\_\_\_\_

Title: \_\_\_\_\_

IAO: Yes \_\_\_\_\_ No \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Enclose a check or your Municipality's completed voucher for the amount you qualify for. Make checks payable to:

New York State Assessors' Association  
c/o Dennis Ketcham, IAO  
110 Bracken Road  
Montgomery, NY 12549  
(845) 457-2650

Dennis Ketcham, IAO  
Town of Montgomery  
110 Bracken Road  
Montgomery, NY 12549

# Analyzing Leases



*The Institute of Assessing Officers  
Affiliated with the New York State  
Assessors' Association Presents a  
One Day Seminar at:*

**Ramada Inn  
Fishkill, NY**

**December 11, 2012**

## *About the Course*

### *Analyzing Leases*

This seminar will cover the relationship between leases and commercial property value. The goal of this seminar is to help the student evaluate the effects that specific lease language has on commercial real estate value. You will be taken through a review of basic lease features, a discussion of key lease clauses, a review of various space measurement methods and the impact that leases have on a property's value.

#### **IAO Re-certification Credits**

The Institute of Assessing Officers will award (6) re-certification credits to all Institute Members who attend this seminar. Eligible Assessors and County Directors who attend will receive continuing education credit and reimbursement from ORPS, pursuant to their rules.

**Six hours of appraisal continuing education credit has been approved for Real Estate Appraisal continuing education credit.**

## **About the Instructor**

### **Edye McCarthy IAO**

#### **Assessor—Town of Greenburgh**

Edye McCarthy, IAO is currently the Assessor for the Town of Greenburgh in Westchester County. Edye received her B.S. degree from the University of Florida in Real Estate and holds a Master's Degree from New York University in Real Estate. She is Past President of the New York State Assessors' Association as well as Past President of Westchester County Assessors' Association. Edye has instructed at the Annual Conference, Cornell Seminar and at One-Day Seminars for the Institute of Assessing Officers.

#### **Registration Information**

Registration: 8:30 AM  
Coffee & Pastry

Seminar: 9:00 AM to 4:00 PM  
Lunch Included

Date: December 11, 2012

## **General Information**

### **December 11, 2012**

Location: Ramada Inn  
542 Route 9  
(Exit 13 off I-84)  
Fishkill, NY 12524  
(845) 896-6281

Tuition:  
\$85.00—IAO Members  
\$95.00—NYSAA Members  
\$110.00— All Others

Tuition Includes:  
Course Materials, Coffee, Pastry,  
Lunch, Breaks

Reservations must be made by:  
December 4, 2012

Enrollment is limited to the first 30 applications received. No refunds after December 7 2012. Consider your reservation confirmed unless otherwise notified.

Call Dennis Ketcham for any information, (845) 457-2650; Fax (845) 427-5716

Email: taxmtgy@frontiernet.net