

**CELL TOWER VALUATION
APPLICATION**

Amount Paid \$85 \$95 \$110

Name: _____

Town: _____

Title: _____

IAO: Yes _____ No _____

Address: _____

City/State/Zip: _____

Telephone: _____

Fax: _____

Email: _____

Enclose a check or your Municipality's completed voucher for the amount you qualify for. Make checks payable to:

New York State Assessors' Assoc.

c/o Fred Pask, IAO
102 Golden Pond Estates
Akron, NY 14001
(716) 542-2065

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Cell Tower Valuation



*The Institute of Assessing Officers
Affiliated with the New York State
Assessors' Association Presents a
One Day Seminar at:*

*Holiday Inn
Lockport, NY*

October 26, 2012

About the Course

Cell Tower Valuation

This one-day seminar is designed to assist the assessor or appraiser in identifying the characteristics of cell towers pertinent for valuation purposes. There is emphasis on understanding the physical characteristics necessary for the market for this type of specialized property.

The three traditional approaches to value (Sales Comparison Analysis, Income Approach, and Cost Approach) will all be discussed relative to how each may or may not be reliably used to value cell towers.

The various types of ownership interests (Fee Simple, Leased Fee, and Leasehold) will be addressed relative to the uniqueness nature of cell towers.

Other topics include: sources of data, measurement of obsolescence, units of comparison, lease analysis, and capitalization rate development.

This seminar is designed for both assessors and appraisers.

Continuing Education Hours

Re-certification Credits

The Institute of Assessing Officers will award (6) re-certification credits to all Institute Members who attend this seminar. Eligible Assessors and County Directors who attend will receive continuing education credit and reimbursement from ORPS, pursuant to their rules.

Department of State Appraisal

Continuing Education Hours

Six hours of appraisal continuing education credit has been applied for the Department of State.

About the Instructor

John Zukowski, MAI

President—Arrow Appraisal Service

John Zukowski, IAO, SRA, MAI, is President of Arrow Appraisal Service in Buffalo, New York. He is past President of the Buffalo Chapter of the Appraisal Institute. He has been actively employed in the appraisal business for twenty years. John has presented numerous educational courses and seminars for various institutions over the past ten years. John has instructed for the IAAO and is certified by the Department of State for Appraisal continuing education and basic courses. John's interaction teaching style should enhance your learning experience.

Registration Information

Registration: 8:30 AM

Coffee & Pastry

Seminar: 9:00 AM to 4:00 PM

Lunch Included

Date: October 26, 2012

General Information

October 26, 2012

Location:

Holiday Inn
515 South Transit Street
Lockport, NY 14094
(716) 434-6151

Tuition:

\$85.00—I AO Members

\$95.00—NYSAA Members

\$110.00— All Others

Tuition Includes:

Course Materials, Coffee, Pastry,
Lunch, Breaks

Reservations must be made by:

October 19, 2012

Enrollment is limited to the first 40 applications received. No refunds after October 24, 2012. Consider your reservation confirmed unless otherwise notified. Call Fred Pask for any information, (716) 542-2065

Email: fjpakron@yahoo.com