

MINERAL VALUATION INCLUDING
GAS AND OIL WELLS
APPLICATION

Name: _____

Town: _____

Title: _____

IAO: Yes ___ No ___

Address: _____

City/State/Zip _____

Telephone: _____

Fax: _____

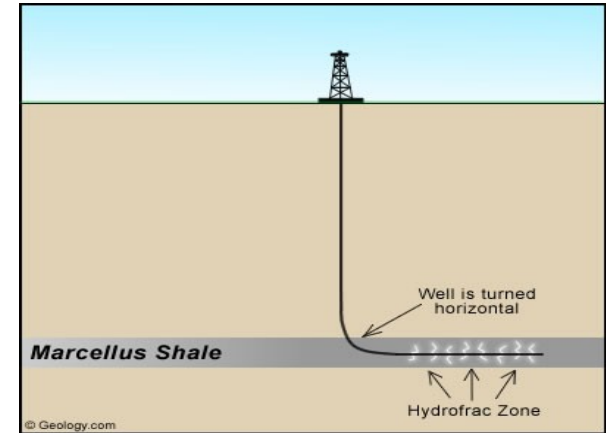
Email: _____

Enclose a check or your Municipality's completed voucher for the amount you qualify for. Make checks payable to:

*New York State Assessors' Association
c/o Lawrence G. Quinn, IAO
Assessor, Town of Arcadia
100 East Miller Street
Newark, NY 14513-1597
(315) 331-3914*

Lawrence G. Quinn, IAO
Assessor, Town of Arcadia
100 East Miller Street
Newark, NY 14513-1597

Mineral Valuation including Gas and Oil Wells



The Institute of Assessing Officers affiliated with the New York State Assessors' Association Presents a One Day Seminar at:

**Binghamton Holiday Inn Arena
Binghamton, NY**

November 16, 2011

About the Course

Mineral Valuation including Gas and Oil Wells

In this one-day seminar we will discuss an overview of the typical mining operation. Including oil & gas well production and valuation. Since most of the area mining is created in quarries this will be a major topic. Also the controversial Marcellus Shale mining will be described and discussed. After defining the different types of operations we will get into supply and demand factors, valuation theories, and taxation relationships analyzing what rights and real estate/equipment is taxable. We will discuss the three approaches to value with an emphasis on the income approach to value. We will also view sources of comparable sales, industry standards and review a Case Study. This seminar will appeal to any assessor that has a mine, quarry, or gravel pit, gas or oil wells or other mining operation within their municipality or would like a broad working knowledge of the topic.

IAO Re-certification Credits

The Institute of Assessing Officers will award (6) re-certification credits to all Institute Members who attend this seminar. Eligible Assessors and County Directors who attend will receive 6 continuing education credits and reimbursement from ORPS, pursuant to their rules.

Department of State Appraisal Continuing Education Hours

Six hours of appraisal continuing education credit has been approved by the Department of State.

ABOUT THE INSTRUCTOR JOHN ZUKOWSKI, MAI

PRESIDENT—ARROW APPRAISAL SERVICE

John Zukowski, IAO, SRA, MAI, is President of Arrow Appraisal Service in Buffalo, New York. He is past President of the Buffalo Chapter of the Appraisal Institute. He has been actively employed in the appraisal business for twenty years. John has presented numerous educational courses and seminars for various institutions over the past ten years. John has instructed for the IAAO and is certified by the Department of State for Appraisal continuing education and basic courses. John's interaction teaching style should enhance your learning experience.

REGISTRATION INFORMATION

Registration: 8:30 AM
Coffee & Pastry
Seminar: 9:00 AM to 4:00 PM
Lunch Included
Date: November 16, 2012

General Information

November 16, 2012

Location:

Binghamton Holiday Inn Arena
2-8 Hawley Street
Binghamton, NY 13901
(607) 722-1212

Tuition:

\$85.00—IAO Members
\$95.00—NYSAA Members
\$110.00— All Others

Tuition Includes:

Course Materials, Coffee, Pastry,
Lunch, Breaks

Reservations must be made by:

November 9, 2012

Enrollment is limited to the first 40 applications received. No refunds after November 14, 2012 Consider your reservation confirmed unless otherwise notified. Call Larry Quinn for any information, (315) 331-3914; Fax (315) 331-8854;

Email: taxmanarc@hotmail.com