

Subdivision Analysis Application

Amount Paid \$85 \$95 \$110

Name: _____

Town: _____

Title: _____

IAO: Yes _____ No _____

Address: _____

City/State/Zip: _____

Telephone: _____

Fax: _____

Email: _____

Enclose a check or your Municipality's completed voucher for the amount you qualify for. Make checks payable to:

New York State Assessors' Association
c/o Dennis Ketcham, IAO
110 Bracken Road
Montgomery, NY 12549
(845) 457-2650

Dennis Ketcham, IAO
Town of Montgomery
110 Bracken Road
Montgomery, NY 12549

Subdivision Analysis



*The Institute of Assessing Officers
Affiliated with the New York State
Assessors' Association Presents a
One Day Seminar at:*

**Ramada Inn
Fishkill, NY**

February 8, 2012

About the Course

Subdivision Analysis

This course will include a thorough discussion of all the key elements of subdivision analysis. The identification of highest and best use, the analysis of project feasibility and marketability, the evaluation of project risk, financial modeling techniques and the applicability of each of the three approaches to value.

This course should be helpful to all assessors and appraisers that need to value vacant subdivision lands.

Continuing Education Hours

Re-certification Credits

The Institute of Assessing Officers will award (6) re-certification credits to all Institute Members who attend this seminar. Eligible Assessors and County Directors who attend will receive continuing education credit and reimbursement from ORPTS, pursuant to their rules.

Department of State Appraisal

Continuing Education Hours

Six hours of appraisal continuing education credit has been applied for and is expected to be approved prior to the course.

About the Instructor

Thomas Frey, IAO, RES, AAS
President—Frey Appraisal & Consulting
Services, Inc.

Thomas Frey, IAO, RES, AAS is President of Frey Appraisal & Consulting Services, Inc. of Middletown, NY. He is also the Executive Director for the New York State Assessors' Association and the Institute of Assessing Officers. Mr. Frey has served as the Treasurer of both institutions and is Past President of the NYSAA. Tom retired after almost 30 years as an Assessor in New York State. He has instructed at the Cornell University Seminar and instructed a number of One-day Seminars, as well as the Annual Conference. He is a New York State General Certified Appraiser, a National Regular Instructor for the IAAO and an approved instructor for the New York Department of State and Office of Real Property Tax Services. Tom has been qualified as a National AQB Certified USPAP Instructor for The Appraisal Foundation.

Registration Information

Registration: 8:30 AM
Coffee & Pastry

Seminar: 9:00 AM to 4:00 PM
Lunch Included

Date: February 8, 2012

General Information

February 8, 2012

Location: Ramada Inn
542 Route 9
(Exit 13 off I-84)
Fishkill, NY 12524
(845) 896-6281

Tuition:
\$85.00—IAO Members
\$95.00—NYSAA Members
\$110.00— All Others

Tuition Includes:
Course Materials, Coffee, Pastry,
Lunch, Breaks

Reservations must be made by:
January 30, 2012

Enrollment is limited to the first 50 applications received. No refunds after February 6, 2012. Consider your reservation confirmed unless otherwise notified.

Call Dennis Ketcham for any information, (845) 457-2650; Fax (845) 427-5716

Email: taxmtg@frontiernet.net