

TRENDING

Application

Amount Paid \$85 \$95 \$110

Name: _____

Town: _____

Title: _____

IAO: Yes _____ No _____

Address: _____

City/State/Zip: _____

Telephone: _____

Fax: _____

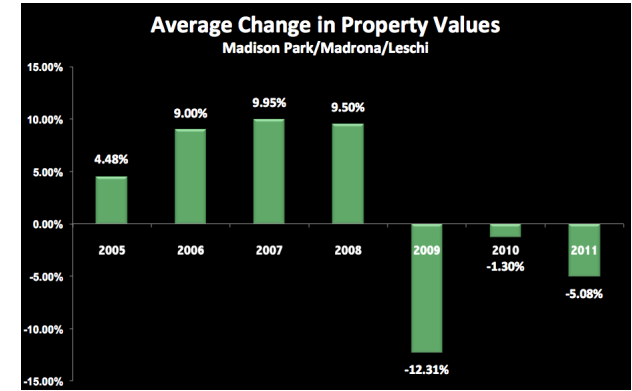
Email: _____

Enclose a check or your Municipality's completed voucher for the amount you qualify for. Make checks payable to:

New York State Assessors' Association
c/o Patricia McVee, IAO
Town of Bethlehem
445 Delaware Ave.
Delmar, NY 12054

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Delmar, NY 12054

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*The Institute of Assessing Officers
Affiliated with the New York State
Assessors' Association Presents a
One Day Seminar at:*

**Otsego County Training Center
Cooperstown, NY
March 30, 2012**

About the Course
TRENDING

Trending values is the recognition that things change. The principle of change holds that change is inevitable and results from cause and effect relationships.

We are going to look at some of those cause and effect relationships as well as how to measure the changes. Sales ratios will be one of the main measures looked at and how we can use the ratios to help determine where trending should take place. We will see how sales ratios can be used for the entire municipality, certain neighborhoods and even specific building styles to guide us to the correct assessment adjustments.

How can we use RPSV4 to assist us in choosing the correct trending factor will be discussed and the use of Excel to defend our choices will be explained.

The use of the three measures of central tendency will be reviewed and the use of COD's to measure the uniformity between market segments will be explained.

This seminar will be general in nature and should appeal to all levels of assessment and appraisal professions. Bring your calculator and your questions.

IAO Re-certification Credits

The Institute of Assessing Officers will award (6) re-certification credits to all Institute Members who attend this seminar. Eligible Assessors and County Directors who attend will receive basic certification and reimbursement from ORPS, pursuant to their rules.

Department of State Appraiser continuing education credits have been applied for.

About the Instructor

Thomas Frey, IAO, RES, AAS
President—Frey Appraisal & Consulting Services, Inc.

Thomas Frey, IAO, RES, AAS is President of Frey Appraisal & Consulting Services, Inc. of Middletown, NY. He is also the Executive Director for the New York State Assessors' Association and the Institute of Assessing Officers. Mr. Frey has served as the Treasurer of both institutions and is Past President of the NYSAA. Tom retired after almost 30 years as an Assessor in New York State. He has instructed at the Cornell University Seminar and instructed a number of One-day Seminars, as well as the Annual Conference. He is a New York State General Certified Appraiser, a National Regular Instructor for the IAAO and an approved instructor for the New York Department of State and Office of Real Property Tax Services. Tom has been qualified as a National AQB Certified USPAP Instructor for The Appraisal Foundation.

Registration Information

Registration: 8:30 AM
Coffee & Pastry

Seminar: 9:00 AM to 4:00 PM
Lunch Included

Date: March 30, 2012

General Information

March 30, 2012

Location:

Otsego County Training Center
172 County Highway 33 W.
Cooperstown, NY 13326
(607) 547-4222

Tuition:

\$85.00—IAO Members
\$95.00—NYSAA Members
\$110.00— All Others

Tuition Includes:

Course Materials, Coffee, Pastry,
Lunch, Breaks

Reservations must be made by:

March 19, 2012

No refunds after March 28, 2012. Consider your reservation confirmed unless otherwise notified. Call Pat McVee for any information, (518)439-4955; Fax (518) 439-1699

Email: pmcvee@townofbethlehem.org