

VALUATION OF MIXED USE PROPERTY
APPLICATION
AMOUNT PAID \$85 \$95 \$110

Name: _____

Town: _____

Title: _____

IAO: Yes ___ No ___

Address: _____

City/State/Zip _____

Telephone: _____

Fax: _____

Email: _____

Enclose a check or your Municipality's completed voucher for the amount you qualify for.
Make checks payable to:

*New York State Assessors' Assoc.
c/o Anne Sapienza, IAO
PO Box 73
Bergen, NY 14416
(585) 494-1484*

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ABergen, NY 14416

Valuation of Mixed Use Property



The Institute of Assessing Officers
affiliated with the New York State
Assessors' Association Presents a
One Day Seminar at:

**Holiday Inn,
Hamburg, NY**

August 20, 2010

About the Course

Valuation of Mixed Use Property

In this seminar we explore the complexity of classifying mixed-use properties and challenges of estimating their values. The day begins with the examination of what characteristics make up this class, leading us into identifying the types of properties that fit into this mixed-use genre. We will discuss the states' current use code system for this sub-group and other methods of identification. From there we go into the different approaches to solving our valuation problems for these unique and diverse property types. We will look at a number of methodologies within these approaches, some being "creative by necessity" because of the unusual nature of these properties. We also get into some of the common pitfalls and misapplications of some methods. In the afternoon we take on a couple of case studies for a better understanding of the issues involved. This seminar deals with mixed-use properties of all types from the typical small retail with apartments on the second level to complex properties with several different uses on the same site, plus many others.

IAO Re-certification Credits

The Institute of Assessing Officers will award (6) re-certification credits to all Institute Members who attend this seminar. Eligible Assessors and County Directors who attend will receive basic certification and reimbursement from ORPS, pursuant to their rules and acceptance of this course.

Department of State Appraisal Continuing Education Hours

Six hours of appraisal continuing education credit has been granted by the Department of State.

ABOUT THE INSTRUCTOR JOHN ZUKOWSKI, MAI PRESIDENT—ARROW APPRAISAL SERVICE

John Zukowski, IAO, SRA, MAI, is President of Arrow Appraisal Service in Buffalo, New York. He is past President of the Buffalo Chapter of the Appraisal Institute. He has been actively employed in the appraisal business for twenty years. John has presented numerous educational courses and seminars for various institutions over the past ten years. John has instructed for the IAAO and is certified by the Department of State for Appraisal continuing education and basic courses. John's interaction teaching style should enhance your learning experience.

REGISTRATION INFORMATION

Registration: 8:30 AM
Coffee & Pastry
Seminar: 9:00 AM to 4:00 PM
Lunch Included
Date: August 20, 2010

General Information

August 20, 2010

Location:

Hamburg Holiday Inn
5440 Camp Road
Hamburg, NY 14075
(716) 648-2278
Thruway Exit #57

Tuition:

\$85.00—IAO Members
\$95.00—NYSAA Members
\$110.00—All Others

Tuition Includes:

Course Material, Coffee, Pastry,
Lunch, Breaks

Reservations must be made by:

August 16, 2010

Enrollment is limited to the first 50 applications received. No refunds after August 18, 2010. Consider your reservation confirmed unless otherwise notified. Call Anne Sapienza for any information, (585) 494-1484

Email: asapienza@rochester.rr.com